

COPYNET

THE SINGLESOURCE

COPYNET

The days of the isolated office machine are over.

Today, it's all about connectivity, compatibility, productivity. It's as important for machines to work together as it is for people to.

Documents must flow from computers to printers to fax machines to copiers—and back again. Web applications and electronic forms streamline some processes but also add their own complexities. And with ever-expanding volumes of information easily available, accessibility must be balanced with security.

In this business environment, you need more than just the latest copier or printer. You need a document management solution. You need Copynet Office Systems.

Copynet will provide precisely what you need to manage your documents effectively and efficiently. From one source, you get everything from a broad range of award-winning products, to dedicated personal attention and responsive service, to highly trained people attuned to your specific needs, all focused on one thing--delivering the custom-tailored solution that's right for you.

The bottom line: **We take care of your office systems so you can take care of your business.**

At Copynet, our business is built on personal attention. We get to know our customers and understand their needs. Every office is unique, and every workgroup has its own special requirements. A small design group and a large insurance company both deal with printed documents, but in vastly different ways.

Do you need precision color output, or low-cost black-and-white? Do you run a few copies a day, or a few thousand? Should you use a desktop laser printer, or a high-speed copier that's also a networked high-end printer? Can you benefit from

ONE FOCUS: YOUR NEEDS



a state-of-the-art system that can sort, duplex, staple, even scan documents and transmit the electronic files—all controlled from your desktop?

By asking the right questions, we help you get the right answers.

TOTAL COST OF OWNERSHIP There's more to purchasing office systems than the initial cost of the hardware. At Copynet, we show you the Total Cost of Ownership (TCO)—the real-world numbers that include service, supplies, and everything needed to get your work done day to day, month to month, year to year.

That's one of the reasons we carry the Kyocera line of products, including Copystar. Kyocera delivers the industry's lowest total cost of ownership by incorporating its patented, long-life amorphous silicon (ASi) drum, a combination of ceramic and metal, into virtually the entire product line. These durable components result in longer intervals between service visits, which saves you money and reduces downtime.

ECOSYS—MAXIMIZING EFFICIENCY, MINIMIZING ENVIRONMENTAL IMPACT Kyocera has also introduced a system that's good for business and good for the environment—ECOSYS printer technology, which allows toner to be replenished in the unit without disposal of the print drum. This thoughtful innovation not only cuts down the amount of waste, but also reduces toner replacement costs by two thirds compared to other printers.

Copynet's comprehensive range of superior products, our obsessive level of customer service, and our continual training programs are all part of one overriding goal: your total and absolute satisfaction.

J.D. POWER AND ASSOCIATES CERTIFIED DEALER Copynet Office Systems was the first dealer in the nation to be recognized for customer service excellence under the J.D. Power and Associates Certified Dealer ProgramSM. Only those Copystar dealers that meet or exceed national benchmarks for customer satisfaction are awarded certification.

ELITE DEALER AWARD FROM OFFICEDEALER MAGAZINE Recognition as one of the top office equipment dealers in the nation.

TSP+ DEALER CERTIFICATION Copystar's Total Solution Provider Plus designation, recognizing the highest levels of training, expertise, and ability to deliver hardware and network solutions.

WE PERFORM... OR ELSE! We believe that the value we provide should always be clearly evident. We place our confidence in our ability to deliver exceptional service and beneficial solutions rather than in locking our customers in with rigid contracts. In fact, there's no long-term obligation to our maintenance agreements. If we don't keep you completely satisfied, you can give us 30 days notice and send us packing.

ONE PURPOSE: YOUR SATISFACTION



It's interesting that even without long-term commitments, we have plenty of long-term relationships. We have found that by responding quickly with the correct parts and supplies on hand, repairing equipment right the first time, and generally being fanatical about our customers, we tend to keep them.



Copynet Office Systems is the first Copystar dealer to be recognized for customer service excellence under the J.D. Power and Associates Certified Dealer ProgramSM.

Copynet offers solutions that feature the finest products in every category.

KYOCERA MITA—CONSISTENT QUALITY, RECOGNIZED PERFORMANCE Kyocera Mita America, the parent company of Copystar and Kyocera, is recognized as one of the world's leading document imaging companies.

BERTL® Best Awards

Business Equipment Research & Test Laboratories, the premier source for objective, independent product-evaluation reports, has honored Kyocera's technology with numerous awards:

- Most Cost-Efficient Digital Imaging Product Line
- Readers' Choice Gold Award—Overall Productivity
- Best Workflow Management Application (for KYOCapture)

Industry Analysts Inc. Award

Most Reliable Copiers and Multifunctional Printers (3-time winner)

HEWLETT PACKARD—THE INDUSTRY STANDARD Copynet is an authorized Hewlett Packard Solutions Partner, offering the full line of industry-leading HP printers, scanners, and multifunction devices along with all related supplies and accessories.

We are also an authorized Hewlett Packard Warranty Center. Our factory-trained technicians can provide any type of service and maintenance to keep your HP device working perfectly. We will provide free warranty service on your HP product regardless of where you purchased it.



All Copynet technicians are factory-trained to service and maintain every piece of equipment we sell. In addition, we require our technicians to receive CompTIA A+® certification (an international industry credential that validates the knowledge and experience of computer service technicians) as well as Microsoft Certified Systems Engineer (MCSE) certification, proving their expertise in designing and implementing business solutions based on the Microsoft Windows 2000 platform and Windows Server System.

C E R T I F I E D E X P E R T I S E

Our sales staff is trained for CompTIA CDIA (Certified Document Imaging Architect) certification, assuring you of our ability to provide your company with cost-saving technology that adapts seamlessly to the rapidly changing business environment.



Copynet Office Systems

One source for all your office document solutions



C O P I E R S

A full line of reliable, versatile copiers, from commercial grade desktops to high-volume document processors.

P R I N T E R S

Single-user or network, letter/legal or tabloid, spanning the spectrum of workgroup requirements.

C O L O R

Full-color copiers and multifunction printers put the power of color to work for you.

D O C U M E N T M A N A G E M E N T

In today's business environment, an organization must be able to capture, manage, and distribute documents consistently, accurately, and securely so that content can be put to work quickly and efficiently.

F A X

A wide variety of fax machines to take the hassle and worry out of transmitting paper documents.

S E R V I C E

Copynet's factory-trained technicians respond quickly with the correct OEM parts and supplies on hand. We are a Kyocera Certified Solutions Provider and an Authorized Hewlett Packard Service Center.

S U P P L I E S

We offer a wide variety of factory OEM supplies as well as remanufactured supplies to fit virtually all makes and models of copiers, printers, and fax machines.

S H R E D D E R S

Features, capacity, and prices to suit any environment, from home/small office to heavy corporate usage.

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