



# Ordering Information

## General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On-Line Access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through

**GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is: <http://www.gsa.gov>.

**Schedule Title:**  
**Office Furniture FSC Group 71**  
**FSC Class 7105, 7110, 7125, 7195**  
**Contract Number:**  
**GS-27F-0016V and GS-27F-0017V**  
**Contract Period:**  
**March 26, 2009 to March 25, 2014**

**Contractor:** High Point Furniture Industries  
1104 Bedford Street  
High Point, NC 27263  
Phone: 1-800-447-3462  
336-431-7101  
Fax: 336-431-0673

**Contract Administration Source:**  
North American Marketing, Inc  
2127 Espey Court, Suite 220  
Crofton, MD 21114  
Phone: 410-721-8803  
Fax: 410-721-0079

**Business Size:** Small

- 1a. **Awarded Special Item Numbers:**
- 71-1 Packaged Office
  - 71-316 Hospital and Generic Chairs
  - 71-317 Chairs Convalescent (GS-27F-0016V)
  - 711-2 Work Surfaces, Workstations, computer furniture and accessories.
  - 711-3 Filing & Storage
  - 711-8 Executive Office furniture
  - 711-9 Executive Conference Room furniture, coordinated tables, case pieces, and accessories
  - 711-11 Tables and Accessories
  - 711-16 Upholstered Seating
  - 711-17 Multiple Seating
  - 711-18 Multipurpose Seating
  - 711-19 Stacking Chairs, Folding Chairs and dollies or trucks designed to support stacking and folding chairs
  - 711-94 Design and layout services
  - 711-95 Installation Services

- 1b. **Lowest Priced Model:**
- 71-316 Model #712 @ \$226.95
  - 71-317 Model #5911 @ \$258.66
  - 711-2 Model #BP600 @ \$410.42
  - 711-3 Model #BP732 @ \$249.60
  - 711-8 Model #FR2243AR @ \$433.97
  - 711-9 Model #RTC-BB72 @ \$431.26
  - 711-11 Model #CT4824RC @ \$185.73
  - 711-16 Model #9131 @ \$759.23
  - 711-18 Model #1007 @ \$377.35
  - 711-19 Model #723 @ \$61.61
  - 711-94 \$50.00 per design hour
  - 711-95 Priced on a job by job basis

- 2. **Maximum order:** \$500,000.00
- 3. **Minimum order:** \$100.00 minimum order.
- 4. **Geographic coverage:** 48 contiguous states and Washington, D.C.
- 5. **Point of Production:**  
High Point Furniture Industries  
1104 Bedford Street  
High Point, NC 27263
- 6. **GSA Discount:**  
Orders from \$100 to \$10,000 list .....54.7% discount  
Orders from \$10,001 to \$20,000 list .....57.2% discount  
Orders from \$20,001 to \$30,000 list .....58.3% discount  
Orders from \$30,001 to \$50,000 list .....59.7% discount  
Orders of \$50,001 or more list .....62.9% discount

**Contact for Quotes:**  
**1-800-447-3462 ext 2159**  
**GSAQUOTES@hpfi.com**

- 7. **Quantity discounts:** None
- 8. **Payment terms:** Net 30 days
- 9. **Government commercial credit card:**
  - a. High Point Furniture Industries will accept government purchase card.
  - b. No additional discount will be offered for orders placed using the purchase card.
- 10. **Foreign items:**  
All items manufactured in the USA.
- 11.
  - a. **Time of delivery:** 45 days ARO
  - b. **Expedited time of delivery:** 3 days ARO
  - c. **Overnight delivery:** N/A
  - d. **Urgent requirements:**  
Contact factory representative 1.800.447.3462.
- 12. **FOB Point:** High Point, North Carolina
- 13. **Ordering Address:**  
High Point Furniture Industries  
1104 Bedford Street  
High Point, NC 27263  
Phone: 1.800.948.6871  
336-431-7101  
Fax: 336-431-0673
- 14. **Payment Address:**  
High Point Furniture Industries  
1104 Bedford Street  
High Point, NC 27263

- 15. **Warranty:**  
High Point Furniture Industries  
Commercial Limited Lifetime Warranty
- 16. **Export packaging charges:**  
Quoted upon request.
- 17. **Terms & conditions of government commercial credit card acceptance:**  
High Point Furniture Industries will accept the government commercial credit card but will not offer any additional discounts.
- 18. **Terms & conditions of rental, maintenance & repair:** N/A
- 19. **Terms & conditions of Installation:**
  - a. \$100.00 Minimum Charge
  - b. Installation charges will equal 10% of the order value on all orders less than \$500.00 net.
- 20. **Terms & conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 20A. **Terms and conditions for any other services:**  
Contact factory representative 1-800-447-3462
- 21. **Service & Distribution points:**  
Contact factory representative 1-800-447-3462
- 22. **Participating Dealers:**  
Contact.... North American Marketing, Inc  
2127 Espey Court, Suite 220  
Crofton, MD 21114  
Phone: 410-721-8803  
Fax: 410-721-0079
- 23. **Preventative maintenance:** N/A
- 24. **Special attributes such as environmental attributes:**
  - a. High Point Furniture Industries will seek actively to reduce its impact on the environment to the lowest practicable level by ensuring that all operations and activities of the company employ the best practice in respect to the environment. Any threat of pollution from its activities will be identified and either eliminated or controlled effectively.
- 25. **DUNS Number:** 00-322-5620.
- 26. **High Point Furniture Industries is registered in the Central Contractor registration (CCR) database.**

## Pricing

All prices on this contract #GS-27F-0016V and #GS-27F-0017V. include standard dock-to-dock delivery within the 48 contiguous states based on the **Ship To location; reference Zone Map at right.** Any shipments requiring special services (such as delivery appointments, non-dock delivery, expedited delivery, inside delivery, military base delivery, etc.) may be subject to additional charges, which will be invoiced on a prepay-and-add, case-by-case basis.



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## Freight Considerations

**Minimum Freight Charge.** Orders *less than 500 lbs.* will be assessed a minimum freight charge of *\$75.00 Net* per order. Excludes items shipped via small package ground service.

**Palletization.** For enhanced protection and further assurance of safe delivery, Casegood products may be palletized prior to shipment. Pallets are one per product and sized per the product/carton. Palletization is \$21 Net charge per pallet.

**Ownership Transfer.** All products are shipped F.O.B. Origin, High Point, North Carolina with ownership and responsibility of the merchandise transferring to the buyer when the freight carrier accepts the shipment from HPFI.

**Inspection & Freight Claims.** It is the responsibility of the buyer to inspect all shipments upon receipt and note any visible damage on the bill of lading. Buyer is responsible for filing freight claims with the responsible freight carrier.

**Concealed Damage.** Claims for concealed damage must be filed within 15 days of delivery, and original cartons must be retained. Buyer is responsible for filing claims for concealed damage with the responsible carrier.

**Returns.** Return of non-defective merchandise is allowed only with prior written authorization from HPFI. Shipments of returned merchandise will be assessed a 25% restocking charge and must conform to the Return Guidelines outlined in the HPFI commercial price list.

**Cancellations.** Requests for order cancellation will be honored so long as production has not yet begun. If production has already begun, HPFI will complete production and attempt to sell the product for a period of 180 days. If product is not sold within 180 days, the Buyer will be invoiced production cost of the product.

## Products

This Catalog features a portion of the HPFI products approved on this contract #GS-27F-0016V and #GS-27F-0017V. Most series are represented with a broader range of models within each series available. Below is a listing of the furniture categories and series available on these contracts.

### Casegoods

Contemporary Veneer – Forte, Affirm, Agility, Tactic, Sensation  
Contemporary Laminate – Vitality, Elevation, Elevation Standing Height, Atlas, Hyperwork, Benching, 2200 Series, Bravo Panel, Agility, Uniwork  
Traditional Veneer – Legacy, Inverness, Westboro  
Traditional/Transitional Laminate – Bedford, Wyndham

### Conference

Contemporary (Forte), Transitional (Vitality), Atlas, Hyperwork, NewVenture, Traditional (Legacy, Bedford), Conference/Training Tables, Accessories, Genesis Team Seating

### Healthcare

Recliners - Hannah, Haley  
Day Bed - Harmony  
Dr. Stools - Helix  
Patient Room - Praxis, High Street, Trados

### Office Seating

Leaders Executive – 100s, 140s, 160s, 190s  
Ergonomic/Task – Nextstep, Panther, Jaguar, Cheetah, Lynx, Extended Height  
Contemporary – Trifecta, 3901/3907, Quick Silver, Scoop, 1200 Series  
Traditional – Traditional, Scoop Traditional, Value Traditional

### Guest, Stacking & Ganging Chairs

Contempo, Madison, Trados, Trados Metal, Accent, Corbel 990s (stack/gang), 9100s (gang), 935, Scoop, 700s, Stax

### Reception/Lounge

Eve, Lauren, Rebecca, Scarlet, Kimberly, Himalaya, Accompany, Steps, 7300/7400s Modular, Plaza, Chesterfield, 9100s, Cassy, Natalie, Claudia, Sophia

### Upholsteries

Seating models are priced according to the upholstery grade selected. HPFI has a wide variety of choices for upholstery. Visit [www.hpfi.com](http://www.hpfi.com) to view fabrics/leathers.

- \* Leather = 32 top-grain, 100% leathers (standard lead time)
- \* Mayer Alliance Program = thousands of upholstery for any HPFI chair (standard lead time)
- \* Momentum Textiles = thousands of upholstery for any HPFI chair (standard lead time)
- \* Customer's Own Material (COM) = standard lead time after receipt of fabric

Finish and upholstery colors shown are as accurate as the printing process allows. To assure that you specify the desired color(s) please request finish or upholstery "memo" samples from HPFI via e-mail at [GSAQuotes@hpfi.com](mailto:GSAQuotes@hpfi.com) or via fax at 336-434-5280.