



United Business Systems is locally owned and operated and has been providing technology solutions since 1983 to both large and small businesses throughout Western New York. We are a full service office equipment provider offering a complete line of office solutions including both color and monochrome multifunctional copiers, digital presses, wide format printers, laser printers, scanners, and document management solutions.

UBS has partnered with the best manufacturers in the industry, including Canon and Lanier, in order to offer your company best-in-class customized print management solutions. Our Managed Print Services are designed to enhance your productivity and streamline all of your business processes while saving you time and money.

We know that our success is dependent upon our customers' satisfaction. That is why everything we do is designed and implemented with our customers' best interest in mind. Call today and experience the peace of mind that all United Business Systems' customers enjoy.

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(800) 293-4122

**Canon LANIER**



**Your Digital Office Solutions Provider**

# Products & Services

Through analysis of your company's operations and the types of printing and copying required to run your business, United Business Systems is able to architect a customized managed print services solution specific to your business' needs. A UBS Managed Print Services plan:

- ▶ ensures that the right devices are strategically placed throughout your organization maximizing productivity and minimizing cost
- ▶ provides preventative service to ensure each unit is working at optimum capacity while also increasing your equipments' life-cycle
- ▶ implements an easy-to-understand cost-per-print plan that includes all service and supplies
- ▶ **SAVES you MONEY**

Our Managed Print Services program maximizes the potential of the printing technology you currently have, while working with you to add the right devices when and where they make sense. By proactively managing and maintaining your fleet using our innovative print management system, UBS provides unsurpassed service, supplies and hardware support through a total fleet management program.

## Flexible Solutions for your Business Needs

United Business Systems has carefully chosen each and every product in our arsenal to exceed your expectations. Each of our products work hand-in-hand with one another to help your employees work smarter and more efficiently.



From small office desktop printers to digital multifunctional devices to wide format printing and image capture technology, we have the solution for your specific business needs.

Our world class offerings allow you to leverage the power of digital technology to access, collaborate, and share information across your organization. When you partner with UBS you can run your business with confidence.

*“Outstanding level of service, excellent technicians. The entire staff at UBS clearly has a customer support attitude. I won't go anywhere else for my printing and copying needs.”*

- Stephen Stone  
Kenmore Housing Authority

## Why UBS?

- ▶ Factory Certified Technicians
- ▶ Expert Training Staff
- ▶ Live Local Dispatch
- ▶ Automatic Meter Readings
- ▶ Partnered with the best Manufacturers in the Industry
- ▶ Canon Outstanding Partner Award Winner
- ▶ Lanier Elite Dealer

[www.ubswny.com](http://www.ubswny.com)

# Customer Service

Customer service has been a cornerstone of United Business Systems' success. When it comes to service and support of the products and services we provide, UBS is second to none.

Our comprehensive service plan includes a team of experts made up of a systems specialist, a customer service coordinator, a systems engineer, a trainer, and a staff of factory-trained certified field technicians. All of our service professionals are extensively trained in copier networking, printing, scanning, faxing, and maintenance. We offer flexible, customized maintenance contracts that meet your company's business needs as well as your budgetary constraints.

United Business Systems brings you a world class, state-of-the-art customer service management system. This innovative approach to asset management puts vital service information at the fingertips of our service professionals enabling them to quickly and accurately address your printing issues the first time. Our customer service management system allows UBS to remotely monitor your company's fleet of assets and deliver critical data through wireless communications technology directly to our technical staff, allowing them to make real time decisions to handle any device related issues.

UBS technology allows our customers the ability to submit service requests, check service request status, enter meter information, or order supplies 24/7 either online or over the phone. Automated meter requests can also be set-up to facilitate data collection for accurate and timely usage-based billing.

In an ever-changing economy and challenging business environment you can be assured that UBS will maintain your fleet so that your business processes run uninterrupted, allowing you to focus on your core business.

*“I have used UBS for years for my office equipment needs. They go above and beyond and I wouldn't deal with any other company.”*

- Paul McGuire  
M&M Forwarding Inc.

## Additional Products and Services

**KIP** Industry leader in large format engineering copiers, printers and scanners. We are your #1 dealer in Western New York.

**eCopy** Sets the standard for simple, secure, and cost-effective electronic distribution and integration of paper-based information.



World class printers with the lowest cost per print in the industry.



Capture, manage, retrieve, and distribute documents securely anywhere (HIPPA Compliant).

